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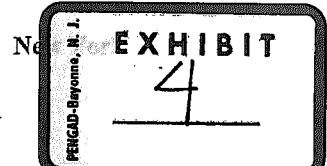
1 UNITED STATES DISTRICT COURT
2 FOR THE DISTRICT OF MASSACHUSETTS

3 VOL. I
4 PGS. 1-156
5 EXHIBITS None

6 ARY JEWELERS, LLC,)
7 vs)
8 Plaintiff,) Civil Action
9) 4:03-CV-00439
10)
11)
12 IBJTC BUSINESS CREDIT CORP., and)
13 DAVID MOLINARO,)
14)
15 Defendants.)
16)
17)
18)
19)

20 VIDEOTAPED DEPOSITION OF FRANCIS O'CONNOR, a
21 witness in the above-entitled cause, taken
22 before Lori J. Atkinson, Professional Court
23 Reporter and Notary Public in and for the
24 Commonwealth of Massachusetts at Ropes & Gray,
1 One International Place, Boston, MA, on the 12th
2 of May, 2005, commencing at 10:04 a.m. pursuant
3 to the Federal Rules of Civil Procedure.

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1 nonresponsive.
 2 BY MR CARRIGAN (CONT'D):

3 Q. But, I think you had just described it. I want
 4 to make sure. Let me get the last words you
 5 used.

6 What you had was -- at that time was
 7 based on again your experience and your
 8 understanding of what you at least thought were
 9 the bankruptcy court's circumstances you had in
 10 your mind a general conclusion that Foothill
 11 must have known that Whitehall was considering
 12 loaning this asset based -- these asset based
 13 funds to Krigel/ARY?

14 A. You know, I cannot remember specifically whether
 15 there was additional information that led me to
 16 that conclusion. As you pointed out reviewing
 17 specific bankruptcy court documents, I just don't
 18 remember. As I have said, my general
 19 recollection is that Foothill was totally aware
 20 of this situation, and that was the general basis
 21 as why we communicated with them.

22 Q. Okay. But again, as best you can do now, and as best
 23 you can testify to under oath is what
 24 you can say is and you can't point a finger --

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1 made you feel like it was okay and within good
 2 sound business practices and business ethics and
 3 not illegal violative of any banking rules or
 4 regulations to authorize the transmittal of the
 5 information that was passed on from Whitehall to
 6 Foothill?

7 MR. FISCHLER: Objection to form.

8 A. Just in general, when one bank hangs off another
 9 bank, there always is some level of communication
 10 between the two parties; that is common
 11 practice. And, you know, common practice
 12 doesn't necessarily dictate that you are going to
 13 get a written or verbal approval to communicate
 14 with the other lender, you need to make
 15 arrangements with them. You know, but I
 16 definitely say that the reason why we contacted
 17 Foothill had to do, in part, with the fact that
 18 the company was in bankruptcy and they were -- it
 19 was a public situation. And my general
 20 expectation was that Foothill was relying on us
 21 as a source of funds to pay out the loans to
 22 their bankrupt borrower.

23 Q. All right, sir. Just so the jury understands
 24 and to give you in my opinion an opportunity to be

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1 put your finger on anything more specific. What
 2 you say is based on your experience and your
 3 understanding of the circumstances, it was your
 4 general conclusion that Foothill must have
 5 known that y'all were looking at getting involved
 6 in the ARY/Krigel's business transaction?

7 A. I think that's fair.

8 Q. Is it fair to say that if this matter had not
 9 been in the bankruptcy court you would never have
 10 had authorized communications to be made from
 11 Whitehall to Foothill without authorization from
 12 either Krigel's and/or ARY?

13 A. Not necessarily.

14 Q. Earlier you told me that was the special
 15 circumstance that you had, this general
 16 conclusion, although you said it was 100 percent
 17 general conclusion that Foothill, because
 18 of the bankruptcy special situation was
 19 knowledgeable about y'all's potential involvement
 20 like sitting by the phone awaiting your phone
 21 call?

22 MR. FISCHLER: Objection to form.

23 A. Can you rephrase that, I guess; I'm sorry.

24 Q. What other special circumstance allowed you or

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1 completely candid with the jury, you guys were a
 2 long way from quote, unquote from paying off any
 3 loans to anybody.

4 Number one, it hadn't come anywhere
 5 close to being approved by the credit committee.
 6 In fact, a formal recommendation to the credit
 7 committee had never -- you hadn't even gotten
 8 that far; in fact, never did get that far,
 9 correct?

10 MR. FISCHLER: Objection to form.

11 A. I don't recall specifically where the process
 12 was with the courts and the creditors' committee.
 13 However, we were very close to getting a loan
 14 approved. We had, you know, my general
 15 recollection is we had -- we were within a week
 16 of going to our credit committee for approval for
 17 the loan. And the only issue that held up
 18 going to that creditor's committee for approval
 19 for the loan was the background check.

20 I would just have to look at documents,
 21 legal documents, to have a better understanding
 22 of where it was in the whole exact bankruptcy
 23 stage process.

24 Q. I'm just talking about internally where it

25 (Pages 94 to 97)

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1 Q. Now, where was it publicly made known or
 2 published that Whitehall had denied the ARY
 3 Krigel's loan application?

4 A. You know, I know that what we did is we verbally
 5 told Mr. Hussein. We sent him a letter, is my
 6 general recollection, telling him the loan was
 7 being declined. But where it goes beyond that
 8 with respect to the bankruptcy courts, or
 9 et cetera, I have no idea. Because I just moved
 10 on to do different things within the organization
 11 and I didn't follow the case.

12 Q. All right, sir. So you agree with me and admit
 13 that at the time that you passed on, without
 14 authority, the information to Foothill that
 15 Whitehall was declining the loan proposal or the
 16 loan request, that was not public information as
 17 best you knew; correct, sir?

18 MR. FISCHLER: Objection to form.

19 A. I personally --

20 Q. Yes or no?

21 A. I'm very uncomfortable with the way that you
 22 phrased the question. So I will say to you that
 23 at the time I told Foothill or had David Molinaro
 24 tell Foothill that we were declining the loan,

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1 sense of good business banking practices
 2 and your good sense of business banking ethics
 3 that you are perfectly comfortable if a
 4 loan is disseminated -- you know, four or five
 5 groups to offer proposals, you find out who those
 6 other ones are, you think it is perfectly
 7 acceptable once you guys decide not to approve
 8 it or accept it, to pick up the phone and
 9 call your competitors, call the other big three,
 10 call the second tier, call Webster down in that
 11 third tier where ever they are and tell them
 12 about your private decision not to approve the
 13 loan?

14 MR. FISCHLER: Object to the form of
 15 the question and tell the witness to only answer
 16 it if you can; if you are able to. In my view,
 17 that was a hopefully compound question.

18 A. I think that, you know, it is a complex
 19 situation. As I have said before on the record,
 20 it involved someone that I felt was relying on the
 21 loan as a payoff in a bankruptcy. There
 22 was information that, you know, was very
 23 disconcerting and involved alleged illegal
 24 activity and potential fraud. And I felt under

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1 the only parties that knew of that declination
 2 were Whitehall people and the Krigel's/ARY
 3 people. It was not public information at that
 4 time.

5 Q. So what you have already told me, sir, that there
 6 was this dig distinction between private and
 7 public information and you've already
 8 conceded to me under oath on this camera that you
 9 did not have the right, even by your own sense of
 10 good business practices and good business ethics,
 11 to pass onto Foothill non-public information; did
 12 you or did you not testify to that under oath?

13 MR. FISCHLER: Objection to the
 14 mischaracterization of the witness's testimony.

15 A. You are totally attempting to twist my words.
 16 Private information, does not include things like
 17 our declination of the loan. I consider private
 18 information to be things like ARY gave me a copy
 19 of their audited financial statements. Krigel's gave
 20 me copy of their business plans. The fact
 21 that we declined the loan, I don't consider to be
 22 private and confidential information that
 23 I should not disclose.

24 Q. I just want to understand that. That is your

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1 those special circumstances, it was okay to
 2 authorize David Molinaro to call up Foothill
 3 under those special circumstances.

4 MR. CARRIGAN: Objection. Nonresponsive.

5 Q. So it is true, it is not generally accepted.
 6 In fact, it is against generally good banking
 7 practices and banking ethics to make -- call your
 8 competitors and make private decisions that you
 9 are not going to accept a loan proposal to tell
 10 your competitors about that; that is not
 11 generally accepted; is it, sir?

12 MR. FISCHLER: Objection to form.

13 Q. Yes or no?

14 A. It would depend on the circumstances. But in a
 15 perfect world, nonbankruptcy world, in a world
 16 the existing lender did not know that the future
 17 lender was paying them off, I would not have
 18 called them.

19 Q. Generally, without special circumstances, that is
 20 not generally accepted banking practices,
 21 business practices or ethics; correct, sir?

22 A. Generally that is correct.

23 Q. Again, so I understand the special circumstances,
 24 it seems like you have added one. I want to

29 (Pages 110 to 113)

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<p>1 Krigel's, is it your testimony that you would not 2 have authorized the passing of this information 3 or you would have still done it or you just don't 4 know?</p> <p>5 MR. FISCHLER: Objection to the 6 hypothetical form of the question.</p> <p>7 A. I think a few seconds ago I answered that. 8 I said, I just wasn't sure what I would have done. 9 In similar circumstances if I had absolute 10 knowledge that Foothill was not relying on us as 11 a source of repayment, I would have to give that 12 a lot of thought and I'm not sure.</p> <p>13 Q. What if, let me crank up my hypothetical a little 14 bit. What if Foothill was not only not expecting 15 Whitehall to payoff their existing loans, but 16 Foothill wasn't even aware of Whitehall's 17 potential involvement, would that tip the scale 18 towards you have not authorizing the forwarding 19 of this information?</p> <p>20 MR. FISCHLER: Objection to the 21 hypothetical form of the question.</p> <p>22 A. You know, to be honest with you, that 23 seems like the exact same question as the last 24 one. And I just don't know what I would do.</p>	<p>1 Q. Let me, if I can, if you can't go any further; 2 that's fine. What would be the justification 3 -- if those circumstances existed, how would you 4 justify disclosing to a competitor, who 5 has a proposal to a client that now is a 6 prospective client of yours that you are 7 rejecting their loan application and "Oh, by the 8 way, here is the reasons why we rejected it." 9 And those reasons are negative. How would you 10 in a good business practice sense and good 11 business ethics sense; how would you ever 12 justify that?</p> <p>13 MR. FISCHLER: Objection to the form 14 of the question.</p> <p>15 A. I'm not sure. But I can absolutely give you a 16 certainty the fact if Foothill was actually going 17 to consider making the loan to the new company 18 Krigel's/ARY, they would have done their own 19 background check, and they would come to the same 20 information, and would have been in a position to 21 make their own decision at that time. And so, 22 you know, I don't think that the fact that 23 we disclosed the bad background check would have 24 had any impact on them making their decision.</p>
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<p>1 Q. Let me crank my hypothetical up one more notch. 2 That is, what if, rather than not expecting 3 Whitehall to payoff the Foothill existing loans 4 to Krigel's, Foothill itself had an expectancy 5 that they would refinance the purchaser, the new 6 purchaser, out of bankruptcy. And, in fact, had 7 on the table an existing viable proposal?</p> <p>8 MR. FISCHLER: Objection to the form 9 of the question.</p> <p>10 BY MR. CARRIGAN (CONT'D):</p> <p>11 Q. Would you have then under those hypothetical 12 conditions still have authorized the 13 dissemination of this information?</p> <p>14 MR. FISCHLER: Same objection.</p> <p>15 A. Well, you know, I can testify today that I had no 16 knowledge that Foothill had a proposal on the 17 table and was still a viable candidate to 18 refinance Krigel's. So I really haven't 19 considered that one, because I definitely didn't 20 know that if it is true. I'm not sure. Again, 21 I would have to think about it. You know, I'm 22 just not sure what the answer would be. But 23 there would be definitely something more to think 24 about in those circumstances.</p>	<p>1 And so, you know, it really was kind of 2 a, you know, I don't think there would be 3 any injury there. But that is for you and the 4 attorneys and the jury to determine, I guess.</p> <p>5 MR. CARRIGAN: I object. Nonresponsive.</p> <p>6 BY MR. CARRIGAN (CONT'D):</p> <p>7 Q. Let me understand -- not your response, they 8 would have found it anyway, so it is moot. 9 As they say in the MBA, No harm, no foul. 10 What I'm asking you is purely from good 11 business practices and good business ethics 12 sense, how could you justify the passing 13 of that type of communications that you did pass 14 to a competitor that has a viable open proposal. 15 on the table to their client or their prospective 16 client that is also a prospective client of 17 yours?</p> <p>18 MR. FISCHLER: Objection to the form 19 of the question.</p> <p>20 A. If I believed that Foothill and -- I had 21 knowledge that Foothill was moving forward, I 22 probably would have given some additional thought 23 to it. I don't know what the outcome would have 24 been, but it would definitely have been thought</p>